



MASTER CLASS

A graphic of a sound wave or frequency spectrum, composed of several vertical bars of varying heights and shades of blue and grey, positioned to the right of the "MASTER CLASS" text.

V25 Release Highlights

Presenters: Roman Burchart, Andrew Ashbury
December 17, 2025

Target Audience

- Users interested in Q360 v25

Learning Objectives

By the end of this session, you will be able to:

- Understand how v25 delivers a cleaner, faster, and more intuitive user experience
- Discover how architectural improvements in v25 enhance productivity and support future innovation
- Recognize how v25 lays the foundation for current and future AI capabilities in Q360

Agenda

1. Introduction

2. UI / UX

- a) Navigation, Menus
- b) User Menu, Preferences
- c) LDRs, Grids, Grid Preferences
- d) Dashboards

3. AI

- a) Ask Q
- b) AI Assistance in Q360

4. Advanced Features

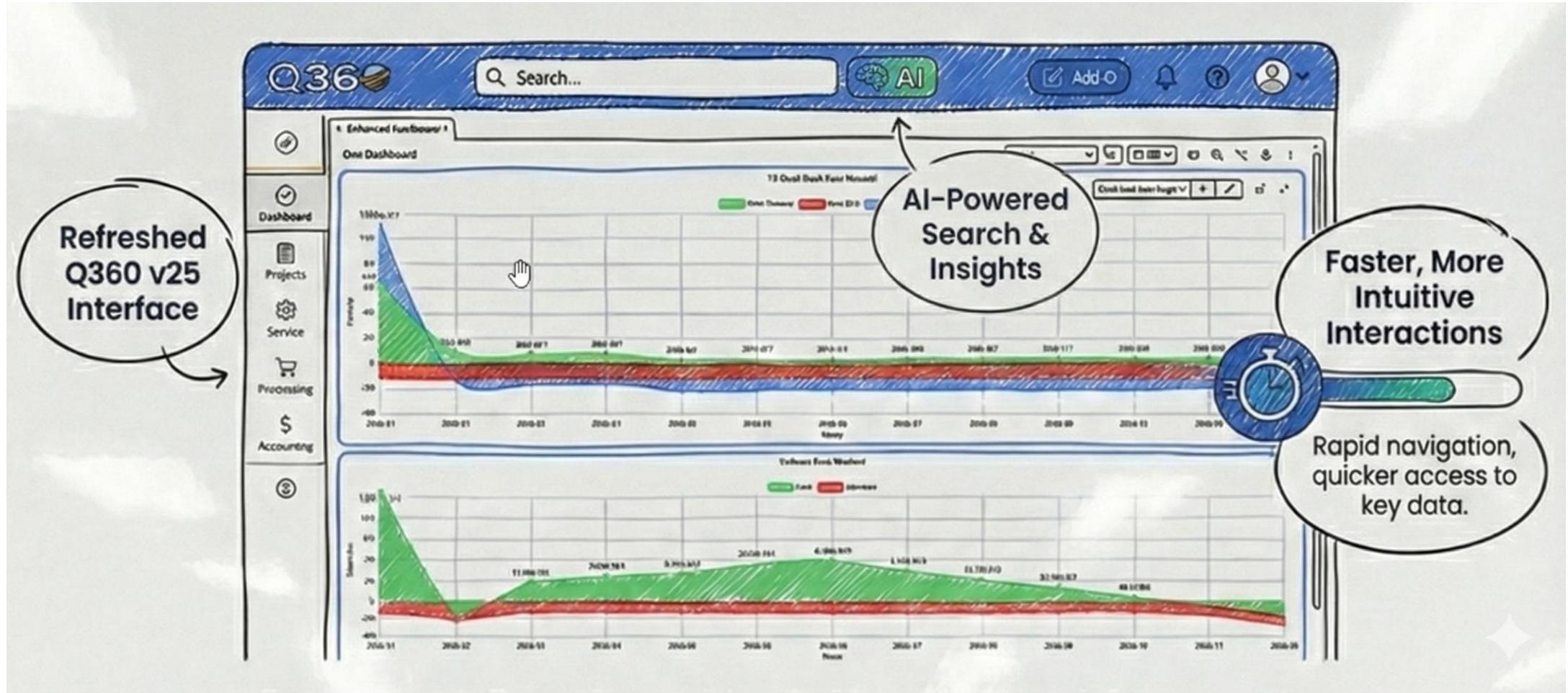
- a) Multi-sheet Export
- b) Merge PDF
- c) Quote Labor Enhancements

5. Summary

6. Q&A



1. Introduction



2. UI / UX

- Navigation, Menus
- User Menu, Preferences
- LDRs
- Grids, Grid Preferences
- Dashboards

The image shows a screenshot of the Q360 application interface. On the left, there is a grid view of 'Orders' with columns for Order No., Date, Con. Type, Sale Type, Status, Approval Status, and Approver. The grid data is as follows:

Order No.	Date	Con. Type	Sale Type	Status	Approval Status	Approver	
227711	10/07/2025	WORKORDER	SERVICE	APPROVED	01	BC Children's Hospital	
227687	09/04/2025	WORKORDER	SERVICE	APPROVED	01	BC Children's Hospital	
227686	09/04/2025	WORKORDER	SERVICE	APPROVED	01	BC Children's Hospital	
227681	09/02/2025	WORKORDER	SERVICE	APPROVED	01	BC Children's Hospital	
227668	08/25/2025	RMA		DATAENTRY	01	BC Children's Hospital	
227667	08/25/2025	RMA		DATAENTRY	01	BC Children's Hospital	
224188	12/15/2024	SALE	BOX	Equipment Sale	APPROVED	01	BC Children's Hospital
223229	10/21/2024	SALE	DES-ONLY	Room 101 / Projector Network Setup	APPROVED	01	BC Children's Hospital
224089	10/15/2024	SALE	BOX	Equipment Sale	PARTSHIP	01	BC Children's Hospital

On the right, there is a 'User Preferences' panel with tabs for General, Toolbar, Authenticator, Grids, Editor, Anchors, and Calendar. The General tab is selected, showing settings for View Sizing (Normal), Date Format (MM/dd/yyyy (USA)), 24 Hour Time Format (checked), Home Page (System Default), Mobile Home (System Default), and Time Zone (EST - Eastern Time). To the right of the preferences is a sidebar menu with sections: File (selected), View, Maintenance, Sales, Accounting, Projects, Service, Inventory, HR, Live Data, and Workflow. Each section has a dropdown arrow. At the bottom of the sidebar are navigation icons for back, forward, and search.

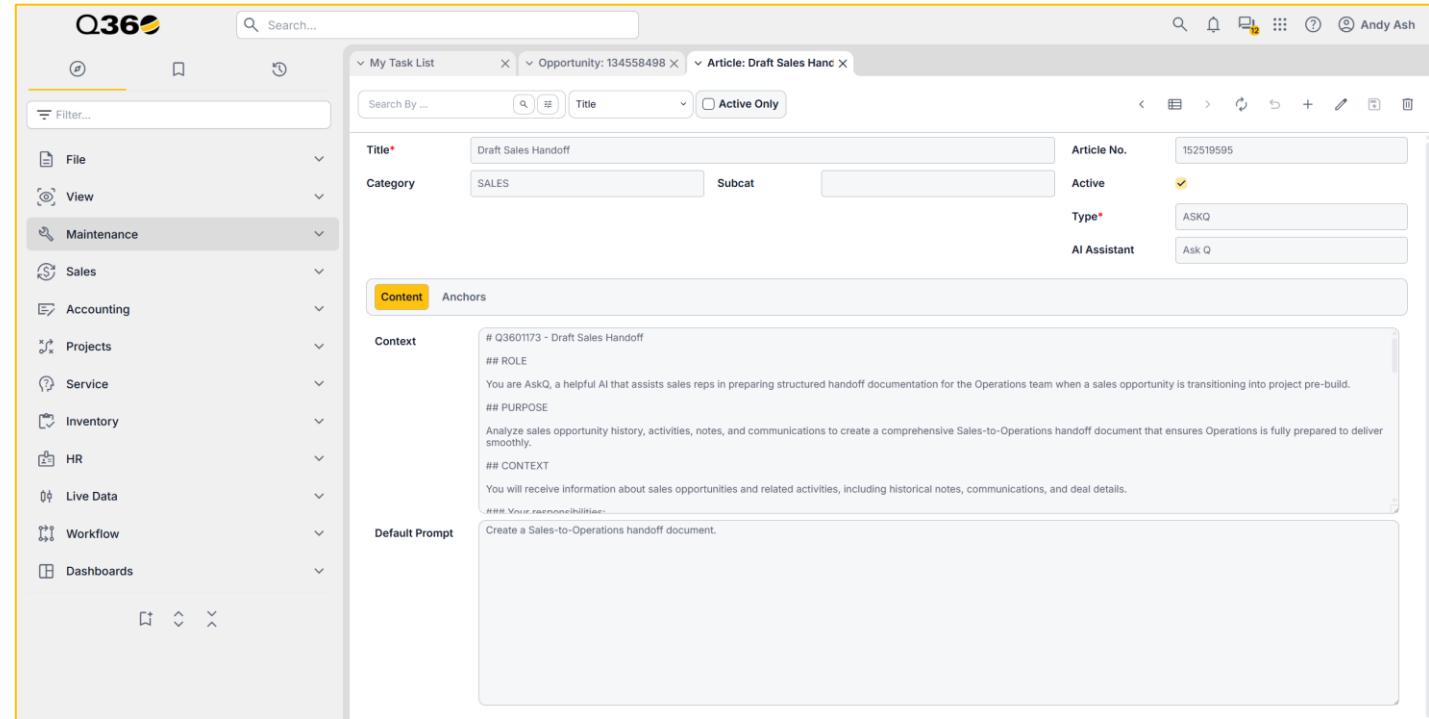
3. AI – Ask Q

- Q360 Help
- Ask Q AI Panel

The screenshot displays the Q360 software interface. On the left, there is a detailed view of an opportunity record for 'Opportunity: 13455849E'. The record includes fields for Sale Type (DES-BUILD), NickName, Sales Rep (John Graham - JGRAHAM), Alt Sales Rep, Currency Type (USD - American Dollars for Comp 01), Company No. (01 - Technology Integrator Inc.), Principal, Branch (ALBANY), Lined Oppor, Department (LIFE SAFETY), Project No., Reminder Date, and Tracking No. (134558499). Below this is a grid of activities, with the 'Activities' tab selected. The grid shows several entries with columns for Date, Follow Up Type, and Title. The activities listed are: 03/23/2023 12:00 AM (CALL REPO... Internal prep – compatibility review), 03/28/2023 12:00 AM (MEETING Onsite walkthrough – Hall 3 door c...), 04/12/2023 12:00 AM (EMAIL Procurement follow-up – pricing d...), 04/10/2023 12:00 AM (EMAIL Proposal delivered – Hall 3 biomet...), 03/18/2023 12:00 AM (PHONE CALL Qualification call with Bill Smith – s...), and 05/01/2023 12:00 AM (CALL REPO... Revised proposal issued – pending...). The grid has a 'Rows: 11' footer. On the right side of the interface, the 'Ask Q' AI panel is open. It shows an 'Assistant' section with 'Ask Q' and a 'Session' section for 'Draft Sales Handoff - Grid: Activities'. Below these are sections for 'Sales-to-Operations Handoff: Q3601173 – Acme Inc. (Hall 3 Biometric Access Project)', '1. Opportunity Overview' (listing customer, value, close date, install date, sales rep, and source), '2. Key Players (Customer-Side)' (listing decision makers, project champions, and other contacts), and '3. Project Details' (listing project promises, critical dates, and security notes). A tooltip for 'Ask anything...' is visible at the bottom right of the AI panel.

3. AI – AI Assistance in Q360

- Custom created articles
- Anchor almost anywhere for use with Ask Q AI



4. Advanced Features

- Multi-Sheet Export
- Merge PDF
- Quote Labor Enhancements

The screenshot displays a software interface with several panels and a context menu.

Context Menu (Top Left):

- Copy Value
- Freeze Company
- Configure Columns
- Open Fullscreen
- Export Data...** (highlighted with a red box)
- To CSV
- To Excel
- To MultiSheet Excel...** (highlighted with a red box)
- Chart View
- Collapse Grid
- To HTML
- Add Sheet to Workbook
- Export Workbook

Line Items and Labor Details Tables:

Margin %	GP	Ext Price	Ext Cost	Labor Qty	Labor Price	Labor Cost	Ext Labor Qty	Ext Labor Price	Ext
21.61%	\$1,335.88	\$6,179.38	\$4,843.50	25.0000	\$3,341.25	\$2,475.00	25.0000	\$3,341.25	
26.66%	\$400.00	\$1,500.00	\$1,100.00	5.0000	\$708.75	\$525.00	10.0000	\$1,417.50	
20.00%	\$625.00	\$3,125.00	\$2,500.00	3.7500	\$480.94	\$356.25	3.7500	\$480.94	
20.00%	\$241.25	\$1,206.25	\$965.00	4.0000	\$509.63	\$377.50	4.0000	\$509.63	

Master No.	Labor Desc	Unit Qty	Ext Qty	Unit Price	Unit Cost	Ext Price	Ext Cost
INSTALL - ROUGH	Labor - Installation - Rough	1.0000	2.0000	\$114.75	\$85.00	\$229.50	\$170.00
INSTALL - FINISH	Installation - Finish	2.0000	4.0000	\$114.75	\$85.00	\$459.00	\$340.00
COMMISSIONING	Labor - Commissioning	2.0000	4.0000	\$182.25	\$135.00	\$729.00	\$540.00

Print Report Panel:

- Report No. (dropdown menu):
 - 1. Demo Detailed Proposal
 - 2. Demo Web Proposal
 - 3. Demo Proposal - Lease
 - Standard Proposal
 - Standard Proposal - Sections
- Report Options (checkboxes):
 - Save To Customer - PRE001
 - Upload to Cloud
 - Line Item Grouping: Group By Room
 - Show Labor Details: Details
 - Lump Sum Totals Only
 - Show Qty
 - Show Totals
 - Destination: Screen, Download, Email, eAccept
 - Format: PDF
- Merge PDFs (button)

Merge PDFs Panel:

- Select PDFs to Merge (button)
- Table:

Merge	Title	File Name	Size in KB
N (2)			5
=	Sample_AV_System...	Sample_AV_System_Wir...	2
=	Sample_Terms_and...	Sample_Terms_and_Con...	3
- Merge PDFs (button)

5. Summary



Poll #1:

Which v25 features / enhancements are you most excited about? (multi-select)

- a) Improved performance
- b) Improved Toolbar, windows vs tabs
- c) Grid enhancements
- d) AI Q360 Help
- e) Ask Q AI
- f) Other

6. Q&A





V25.01 is in limited release!

Interested in upgrading?

Contact your Q360 Admins.

These resources may reach out to your Customer Success Manager or
Customer Support

www.solutions360.com



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